

Fred Fire, LLC Case Study

We help businesses thrive through powered tech, custom brand content, and hyper-local advertising.

CASE STUDY OVERVIEW

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How We Do It

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The SocialMadeSimple **Platform**



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Advertisements

DB Our Social Media Expe Media Experts

> Get Started





ABOUT Socialmadesimple

SocialMadeSimple is a digital marketing agency established in 2009. Since then, we've helped over 30,000 businesses achieve success online.

Blending proprietary software with a team of Customer Success Managers, Digital Ads Specialists, and Content Specialists, SocialMadeSimple delivers high-performing social media campaigns that drive results.



CLIENT BACKGROUND **FRED FIRE, LLC** produces and sells fire retardant extinguishing devices to fire departments, safety departments, police departments, delivery transit companies, and more.

With SocialMadeSimple's help, they executed a marketing strategy that successfully **increased brand awareness**, generated a **consistent flow of leads**, and established a **strong social media presence**.



THE CHALLENGE Many businesses that offer unique products are **hesitant** to utilize social media for marketing.

However, Facebook's robust targeting capabilities, coupled with the SocialMadeSimple platform, make social media the perfect marketing vehicle for niche products.



FRED FIRE, LLC CASE STUDY

HOW WE DO IT



Dedicated Team of Experts

Your dedicated Client Success Manager is just one call away! Your team will consist of a Client Success Manager, a Digital Ads Specialist, and a team of in-house Content Specialists.

A Consistent Social Presence

We create branded content on Facebook, Twitter, LinkedIn, and Instagram specifically about your business. These posts will showcase your business, the people behind it, promotions, and services.

Advanced Paid Social Advertising

Our custom advertising campaigns are tailored to your business's needs. We create, optimize, and manage Facebook and Instagram ads to achieve your desired objective (page views, lead generation, video views, website orders, and much more).

Simplified Reporting

With 24/7 access to the SocialMadeSimple platform, you can view real-time reports on your campaigns' performance. Additionally, you'll receive weekly reporting emails that are informative and easy to understand.



By blending a data-backed strategy around paid social, reaching the clients' marketing personas, and producing world-class creative, **SocialMadeSimple** provides FRED FIRE, LLC, a social program that delivers results.



CONTENT:

SocialMadeSimple curates, creates, and posts organic content to FRED FIRE's Facebook page (4 Posts per month).



BOOSTED POSTS:

Custom branded posts are published and backed by a budget. These ads are shown to a targeted audience and promote phone calls, website visits, and education (8 Boosted Posts per month).



ADVERTISEMENTS:

We utilize lead generation advertisements on Facebook and Instagram to drive tangible results, including new opportunities and customers.



TARGETING PRIMARILY FOCUSED ON:	 Interests (fire protection, emergency equipment, etc.) Job title (Firefighter, Fire chief, Paramedic, etc.) Geographic location Age Gender
OTHER KEY AUDIENCES TARGETED:	 Lookalike audiences (using existing customer data) Non-converted leads Engaged users Customer Lists Web traffic

*These parameters are just key highlights and not all targeting details.



THE SOCIALMADESIMPLE PLATFORM

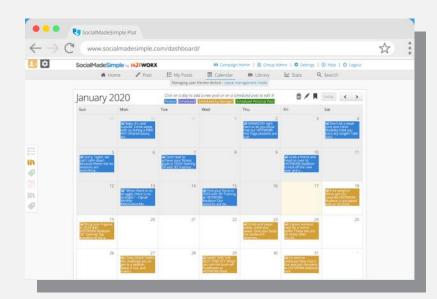
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With our proprietary platform, **FRED FIRE**, **LLC** has the ability to view and manage editorial calendars, campaign stats, aggregated messages across all networks, and much more.

Detailed Reporting

FRED FIRE, LLC receives comprehensive reporting via platform dashboards and emails.

For The DIYer Each of our clients is granted access to our platform, allowing them to post content, make edits, view reporting, and more.



Connected
Social
NetworksPost to Facebook,
Instagram, Twitter, &
LinkedIn with a single
click.

Content Weeks In Advance We send **bi-weekly emails** to FRED FIRE, LLC for feedback and revisions.



FRED FIRE, LLC CASE STUDY

CUSTOM CONTENT

PUBLISHED EVERYWHERE

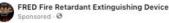
We schedule content across Facebook, Twitter, LinkedIn, and Instagram.

EXPERTLY CRAFTED

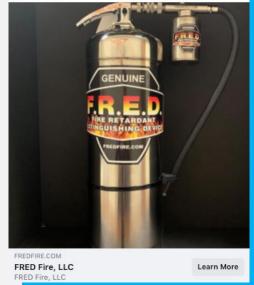
Skillfully crafted social media posts that build credibility, showcase services, and position FRED FIRE, LLC as a leader in their space.

BOOSTED TO YOUR AUDIENCE

Our platform automatically turns our published content into boosted posts and serves them to your target audience.



Become a part of the FRED team and "Grab the FRED" for your next fire! Find out how the FRED Device can help your department save time, lives, and money by giving us a call at 586-524-6088!





Invest in the safety of your community by investing in the FRED Device! The FRED transforms your standard water fire extinguisher, making it a smarter, more efficient way to tackle class A and B fires. Visit FRED FIRE, LLC online to see it in action!





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FRED FIRE, LLC CASE STUDY

INCREASE IN Facebook Followers

3-SEC. VIDEO

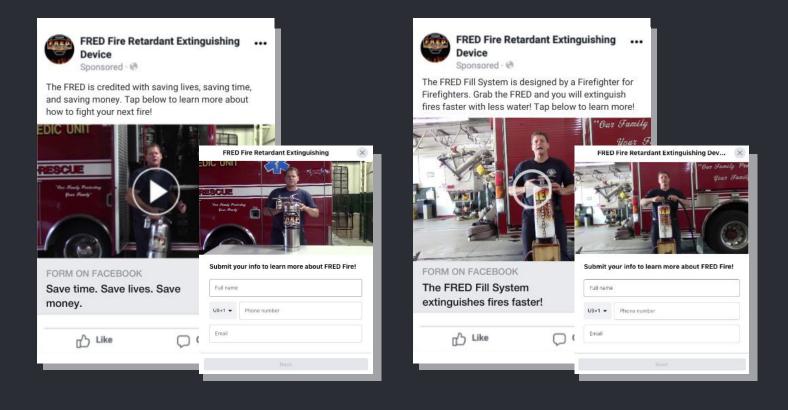
Views

ADVERTISEMENTS

LEAD GENERATION ADS

FRED FIRE's Lead Generation ads are shown to targeted audiences on Facebook and Instagram. These ads are completely customizable and make it simple for a customer to receive a quote without ever having to leave Facebook or Instagram.

SocialMadeSimple sends the lead information to the client's email(s) and a CRM in real-time.







OUR SOCIAL MEDIA EXPERTS



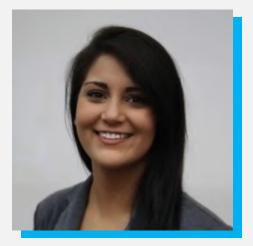
VERONICA CALHOUN Director Of Client Services



ANDREW SERAPHIN Customer Success Manager



TIM BRIGHT Customer Success Manager



CAMILLE SCUMACI Customer Success Manager



FRED FIRE, LLC CASE STUDY

LET'S WORK TOGETHER!



JULIEN PAUL

Director of Business Development

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RYAN CHIASSON

Business Development Manager

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SCHEDULE A CALL

"We connected with 88% of the leads generated for our business!"





WWW.SOCIALMADESIMPLE.COM